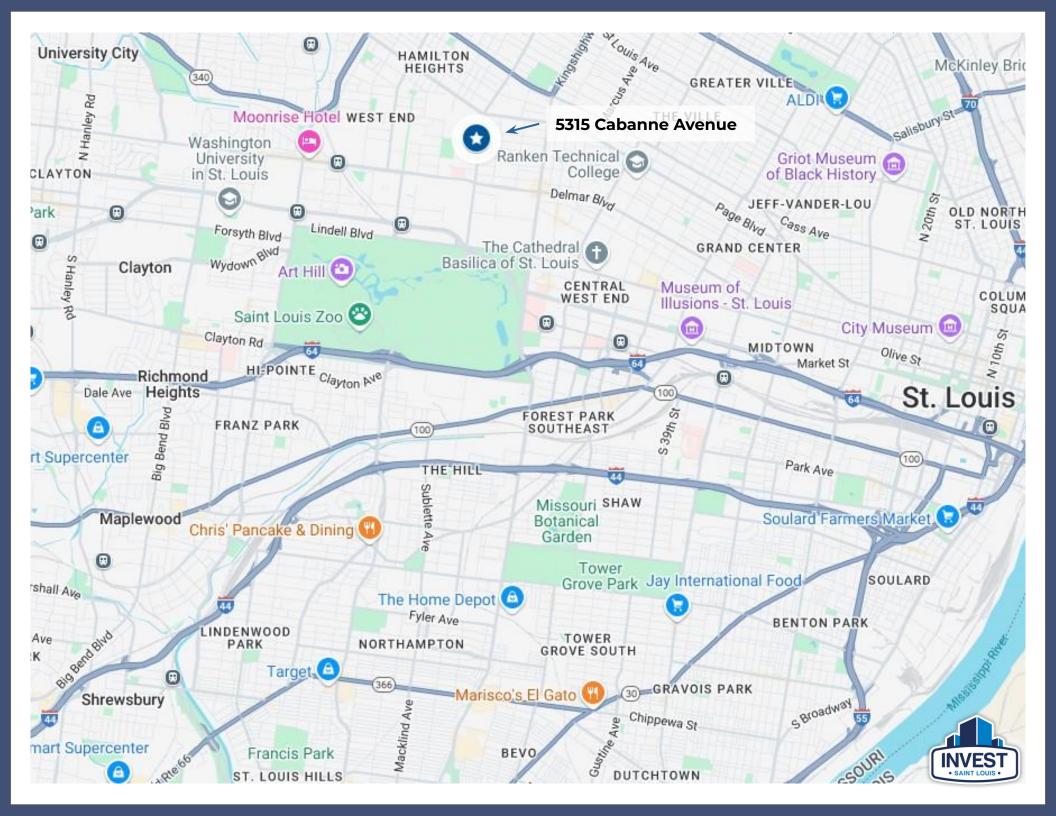


5315 Cabanne Ave, St. Louis, MO 63112

Redevelopment Opportunity – 42-Unit Apartment Building in Visitation Park





Property Overview:

Investment Overview:

The Cabanne Castle is a striking Tudor style three-story brick apartment building built in 1925, totaling approximately 31,898 sq. ft.

The building has distinct unique turrets and architectural features, and a large courtyard.

42 Units: (24) 1-bed / 1-bath units and (18) 2-bed / 1-bath units. There is a lower level with 24 underground parking spaces, and space for private storage for tenants.

The building is located in the West End neighborhood:

- .4 miles from the Central West End
- .9 miles from Forest Park
- 1.5 miles from The Loop
- 1.6 miles from Barnes Medical Complex and Washington University Medical School
- 2.5 miles from Washington University
- 2.9 miles from Clayton, MO

Strong rental demand in the area supported by nearby institutions and entertainment hubs.

Ideal for developers or investors seeking a large-scale multi-family rehab project with key infrastructure already in place.

There is an adjacent lot to the west of the building included in the sale which can be used for additional parking.

Property Overview:

Value-Add Potential:

Historic tax credits are available for the project.

Opportunity to convert the underground lower level into 6 additional units which could possibly be added with additional egress added for the units. There is also potential to add a lounge and gym in the lower level.

Approximate after repair value is \$5,200,000 (\$123,809 per unit).

Approximate cost to complete the project is \$2,800,000 (\$66,666 per unit).

Approximate purchase plus renovation costs are \$4,200,000 (\$100,000 per unit).

Potential 23% equity after completion of the project with a 9.9% cap rate.

With projected renovation costs of \$2,800,000 with combined state and federal tax credits at 45% of qualified expenses there is the potential for tax credits in excess of \$1,000,000.

There is also potential for property tax abatement through the city of St. Louis.



Property Overview:

Project Status & Improvements:

The building needs to be completed, but many plans and permits are already city-approved (some will need renewal).

Some of the completed improvements include: Demolition, a new roof, new windows on rear and sides, tuckpointing, framing, floors have been leveled, etc.

Ready for mechanical, electrical, and plumbing installation.

Potential Financing Once Stabilized:

\$3,750,000 30 year loan at 5.5%.

Debt service coverage ratio 1.2.



Multi Family Sales in St. Louis:

| Address | Square Footage | # of Units | Sales Price | Date Sold |
|-------------------------------|----------------|------------|--------------|--------------|
| 374 S Grand Boulevard, 63103 | 150,773 | 89 | \$17,765,000 | May 2024 |
| 6820 Delmar Boulevard, 63130 | 55,185 | 60 | \$11,327,533 | Dec 2023 |
| 4144 De Tonty Street, 63110 | - | 36 | \$6,000,000 | July 2023 |
| 5590 Pershing Avenue, 63112 | 13,413 | 18 | \$3,315,000 | January 2024 |
| 3029 Lafayette Avenue, 63104 | 17,138 | 16 | \$2,799,000 | May 2023 |
| 1417 E Grand Boulevard, 63107 | 18,432 | 18 | \$2,100,000 | April 2024 |
| 5500 Pershing Avenue, 63112 | | 16 | \$1,750,000 | March 2025 |
| 6274 Cates Avenue, 63130 | 12,168 | 6 | \$1,550,000 | October 2024 |
| 3805 Itaska Street, 63116 | 14,835 | 12 | \$1,410,000 | July 2024 |
| Averages | 40,278 | 30 | \$5,335,170 | N/A |



Pro Forma:

| Income | *Rents | \$630,360 |
|---------|---------------------|-----------|
| | 5% Vacancy | \$31,518 |
| | Total Income | \$598,842 |
| Expense | 30% of Total Income | \$179,653 |
| | Total Expenses | \$179,653 |
| | | |
| | Net Income | \$419,189 |
| | per month | \$34,932 |

^{*}The pro forma rent amount is based on 47 nearby apartment rentals seen within the last year with an average rent price of \$1,141 for one-bedroom units and \$1,397 for two-bedroom units.





5315 Cabanne Avenue St. Louis, MO

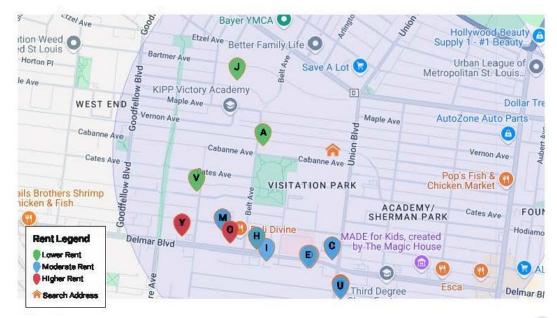
Results based on 27, single bedroom, single bath Apartment rentals seen within 12 months in a 0.75 mile radius.

A min/max Price or SQFT has been set.

AVERAGE MEDIAN 25TH PERCENTILE 75TH PERCENTILE \$1,141 ±5% \$1,100 \$925 \$1,357

Summary Statistics

| Sample Size | 27 |
|---------------------------|---------------|
| Sample Min | \$635 |
| Sample Max | \$1,966 |
| Sample Median | \$1,100 |
| Sample Mean | \$1,141 |
| Sample Standard Deviation | \$320 |
| 25th – 75th Percentile | \$925 – 1,357 |
| 10th - 90th Percentile | \$731 – 1,551 |
| 5th - 95th Percentile | \$615 – 1,667 |





| Address | Unit Size | Rent |
|------------------------------|-----------|---------|
| 5535 Delmar Boulevard, 63112 | 552 SF | \$1,238 |
| 5535 Delmar Boulevard, 63112 | 626 SF | \$1,233 |
| 5535 Delmar Boulevard, 63112 | 690 SF | \$1,229 |
| 530 Union Boulevard, 63108 | 750 SF | \$1,218 |
| 5305 Delmar Boulevard, 63112 | 800 SF | \$1,200 |
| 5305 Delmar Boulevard, 63112 | 650 SF | \$1,200 |
| 5438 Delmar Boulevard, 63112 | 600 SF | \$1,200 |
| 530 Union Boulevard, 63108 | 700 SF | \$1,184 |
| 530 Union Boulevard, 63108 | 780 SF | \$1,140 |
| 5340 Delmar Boulevard, 63112 | 600 SF | \$1,100 |





5315 Cabanne Avenue St. Louis, MO

Results based on 20, 2-bedroom, single bath Apartment rentals seen within 12 months in a 1.00 mile radius.

A min/max Price or SQFT has been set.

| AVERAGE | MEDIAN | 25TH PERCENTILE | 75TH PERCENTILE |
|-------------|---------|-----------------|-----------------|
| \$1,397 ±6% | \$1,409 | \$1,165 | \$1,629 |

Summary Statistics

| Sample Size | 20 |
|---------------------------|-----------------|
| Sample Min | \$697 |
| Sample Max | \$1,953 |
| Sample Median | \$1,409 |
| Sample Mean | \$1,397 |
| Sample Standard Deviation | \$344 |
| 25th – 75th Percentile | \$1,165 – 1,629 |
| 10th – 90th Percentile | \$956 – 1,837 |
| 5th - 95th Percentile | \$831 - 1,962 |





| Address | Unit Size | Rent |
|------------------------------|-----------|---------|
| 5621 Delmar Boulevard, 63112 | 831 SF | \$1,670 |
| 5535 Delmar Boulevard, 63112 | 872 SF | \$1,599 |
| 5622 Delmar Boulevard, 63112 | 831 SF | \$1,580 |
| 5622 Delmar Boulevard, 63112 | 915 SF | \$1,530 |
| 5640 Delmar Boulevard, 63112 | 915 SF | \$1,425 |
| 530 Union Boulevard, 63108 | 850 SF | \$1,416 |
| 530 Union Boulevard, 63108 | 950 SF | \$1,401 |
| 5305 Delmar Boulevard, 63112 | 950 SF | \$1,400 |
| 5305 Delmar Boulevard, 63112 | 900 SF | \$1,400 |
| 275 Union Boulevard, 63108 | 900 SF | \$1,301 |
| 5811 Cabanne Avenue, 63112 | 800 SF | \$1,250 |
| 605 Clara Avenue, 63112 | 850 SF | \$1,225 |





5315 CABANNE AVENUE





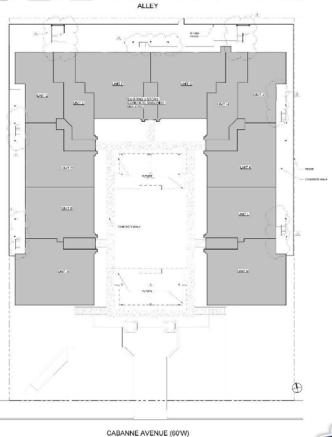
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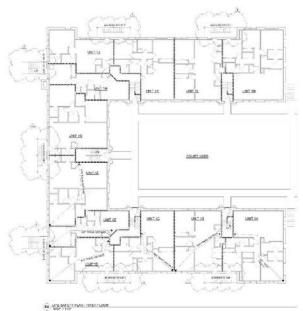
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| A200 | GARAGE AND 1ST FLOOR PLAN |
| A201 | SECOND AND THREE FLOOR PLAN |
| A292 | TYPICAL ENLARGED FLOOR PLAN-WEST |
| A200 | TYPICAL ENLARGED FLOOR PLAN- EAST |
| A206 | ROOF PLAN |
| A300 | EXTERIOR ELEVATIONS |
| A301 | EXTERIOR ELEVATIONS |
| A302 | EXTERIOR ELEVATIONS |
| A600 | CARACE AND TYPICAL RCP |
| A200 | CARACE UTILITY PLAN |
| A291 | TYPICAL FLOOR UT LITY PLAN |
| A800 | DOOR SCHEDULE AND DETAILS |
| A891 | DETALS |





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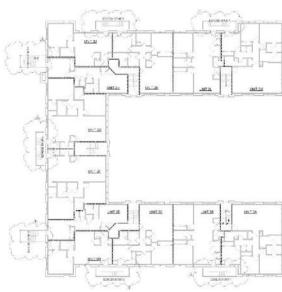


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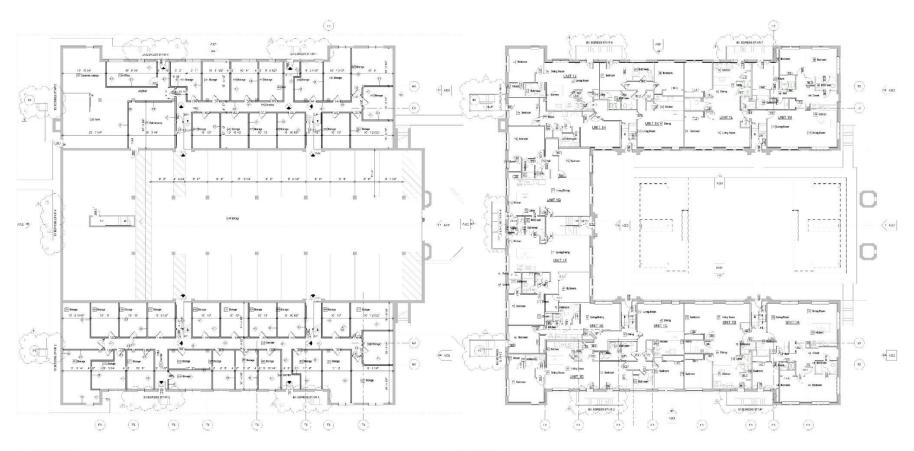
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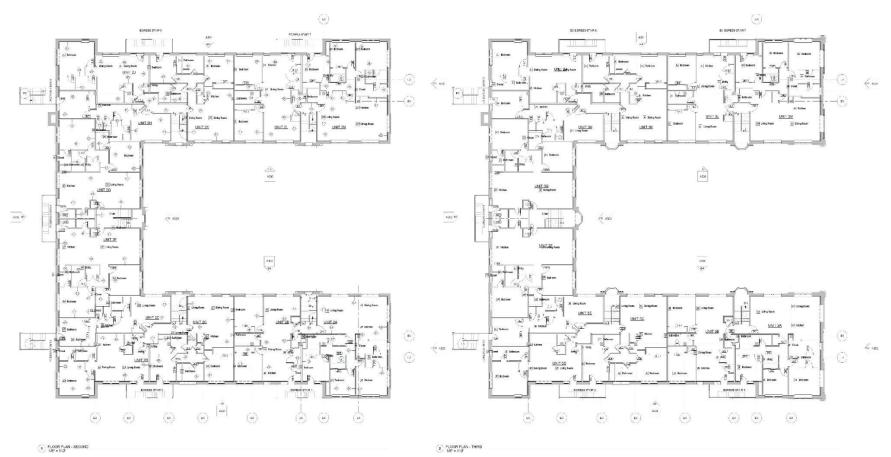
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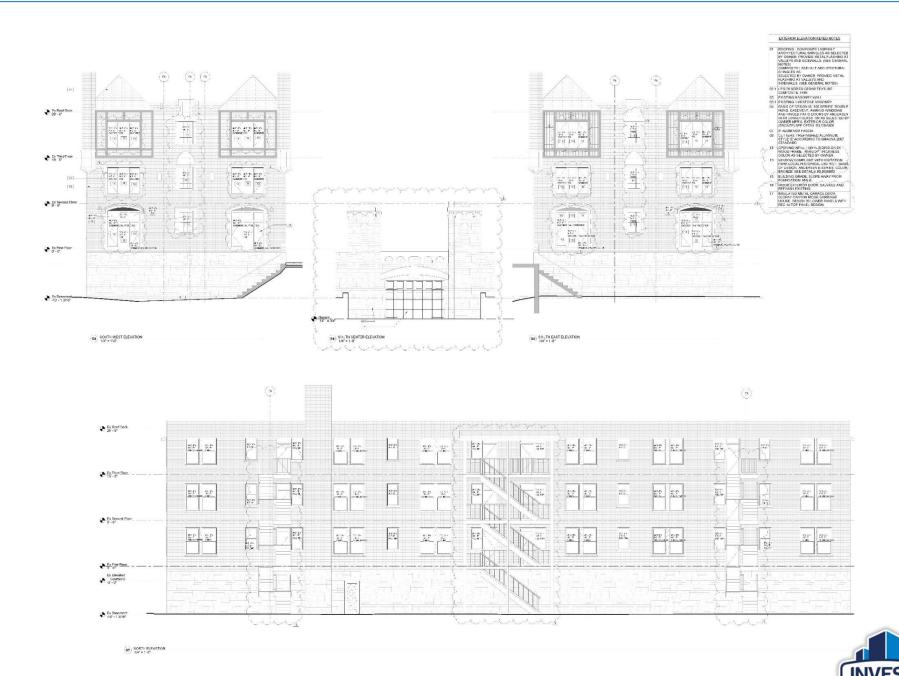


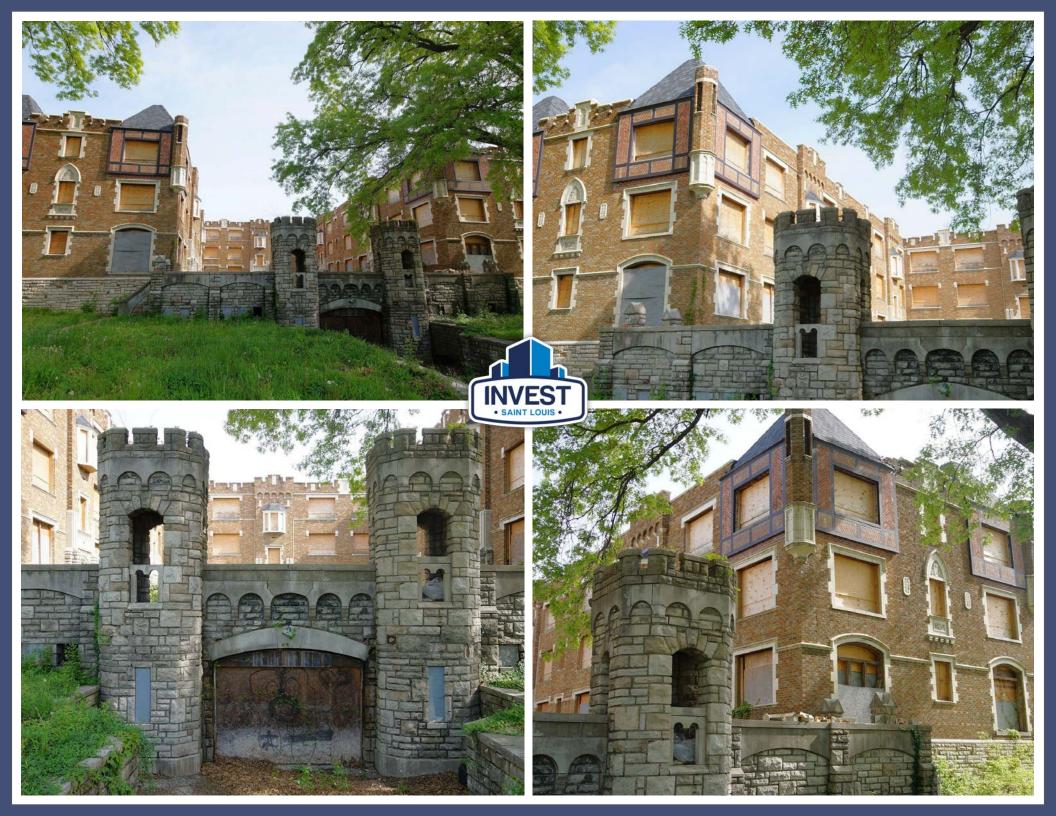






























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Invest St. Louis is a licensed real estate brokerage in the state of Missouri.

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5315 Cabanne Avenue

Redevelopment Opportunity in Visitation Park

Priced at

\$1,400,000

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